



**Carlo Laurore, CFP® CHFC® CLU® RICP® AEP® CFRE CAP®**

**Executive Director, National Boy Scouts of America Foundation**

**Senior Vice President- Development, Boy Scouts of America**

Carlo Laurore is the Senior Vice President of Development for the Boy Scouts of America & the Executive Director of the National Boy Scouts of America Foundation. Carlo has worked for the Boy Scouts of America for almost the past decade serving in various roles during that time. Currently, he leads the national fundraising efforts for the BSA Office of Development. Carlo also provides leadership for grant administration, restricted funds and endowment management, and fundraising educational initiatives for the organization. Carlo is a current Executive Committee member of the National Association of Charitable Gift Planners Board and a current board member of his local North Carolina Planned Giving Council Board. He is also the chair of the CGP National Conference for 2024 hosted in Orlando, Florida.

Previously, Carlo worked in higher education fundraising at NC State University and NC A&T University. Of note, he is responsible for starting the gift planning program at NC A&T, where he helped close the largest gift from a non-alum individual at that time. Prior to his work in fundraising, Carlo worked for 8 years in the financial services industry for BB&T, where he held the title of Vice President and managed a \$50+ million-dollar portfolio of business loan clients.

Carlo is a graduate of UNC-Wilmington with degrees in Economics and Leadership and holds numerous financial planning and fundraising designations, including his CFP®, CFRE, and CAP®. He has been a featured speaker at various local CGP Councils, FPA chapters, the 2022 National CGP Conference, AFP Icon 2024, and the Carolinas Planned Giving Conference (Keynote Speaker). Carlo, his wife (Catherine), and his two teenage children (Trey and Tori) currently reside in Raleigh, NC. In his spare time, he is an avid runner and weightlifter, having completed (1) 50K race, (8) marathons, (6) half marathons, and (2) 5K races since 2021.