



mitchd2107@gmail.com



Austin, TX



# **EDUCATION**

#### University of Oklahoma

Bachelor's Degree in Business Communications 2017 – 2021

## PROFESSIONAL LICENSES

- General Securities Representative Exam Series 7
- Uniform Securities State Law Examination -Series 63

## SKILLS

- Strong organizational and timemanagement skills
- Exceptional communication and interpersonal skills
- Ability to work independently and as part of a team
- Detail-oriented and able to handle multiple tasks simultaneously
- Experience in managing client relationships and accounts.

## PROFESSIONAL EXPERIENCE

#### **Brokerage Service Representative**

Charles Schwab and Co. | 2022 - Present

- Accepted to be apart of mentorship program at Charles Schwab for all new hires.
- Gained expert knowledge in asset protection by joining the client security and asset protection team.
- Collaborated with manager to encourage team cohesion and synergy amongst peers.
- Provide support to over 40 clients daily concerning administrative issues and financial needs.
- Conducted daily market analyses and remained diligent on all industry rules and regulations.
- Assisted In the integration of 11 million retail clients and \$1 Trillion in assets during the TD Ameritrade merger.

#### **Senior Associate**

PFS Web. | 2021 - 2022

- Facilitated client and brand relationships in order to successfully market the team.
- Created and successfully integrated excel sheets in order to better track daily sales and order fulfillment for the team.
- Managed daily sales and fulfillment documents in order to keep tracking accessible for upper management.