

**Avantis Investors**<sup>®</sup>

By American Century Investments<sup>®</sup>

# Where Can Indexes and Factors Fall Short?

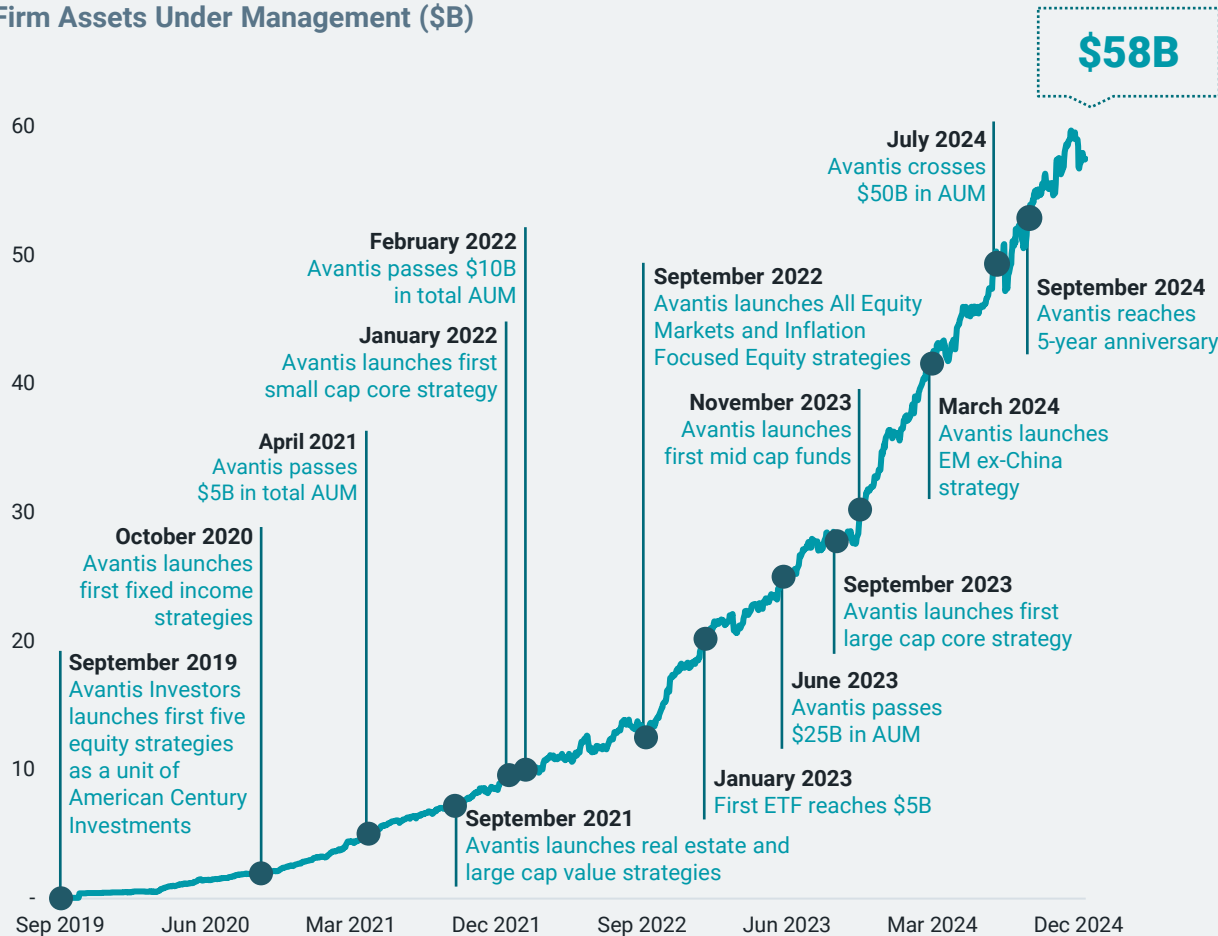
February 27, 2025

**Eduardo Repetto**

Chief Investment Officer

# Avantis Investors From Launch to Today

Firm Assets Under Management (\$B)



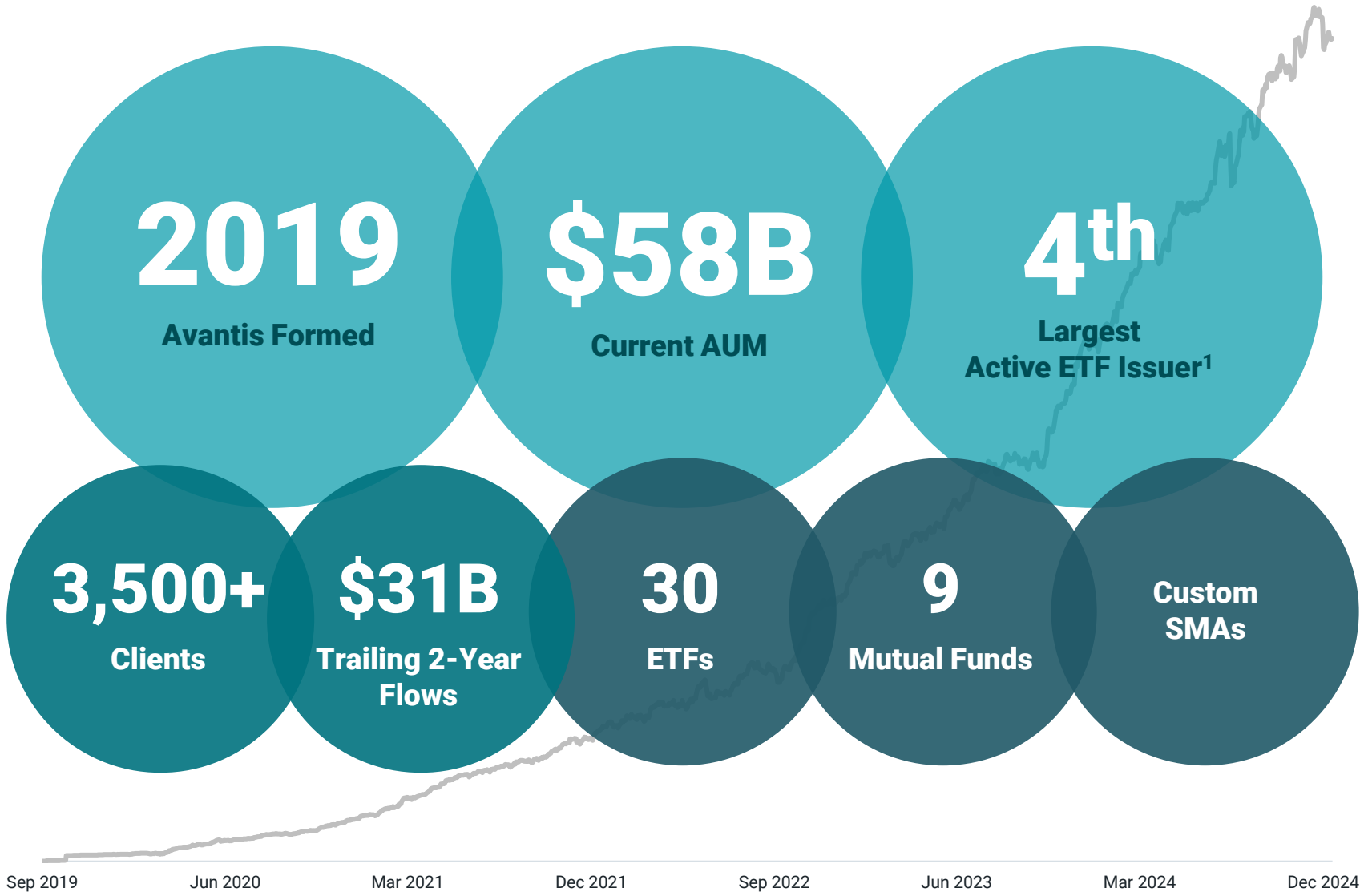
December 31, 2024

## Avantis Investors

- \$57.5B total AUM
- \$17.6B net flows in 2024
- 30 strategies
  - 24 equity
  - 3 fixed income
  - 2 real assets
  - 1 global balanced
- 20 strategies over \$100M
- 3,500+ institutional and advisory clients

Data as of 12/31/2024.

# At Five Years: Avantis by the Numbers



Data as of 12/31/2024 unless otherwise noted. 1. Based on AUM out of 328 ETF issuers overall and 279 active ETF issuers as of December 31, 2024.

# Agenda

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1

Some Factor  
Trivia

2

Design and  
Implementation  
Issues

3

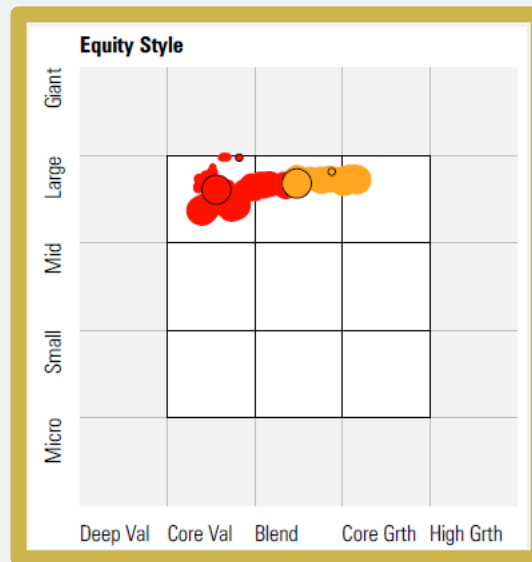
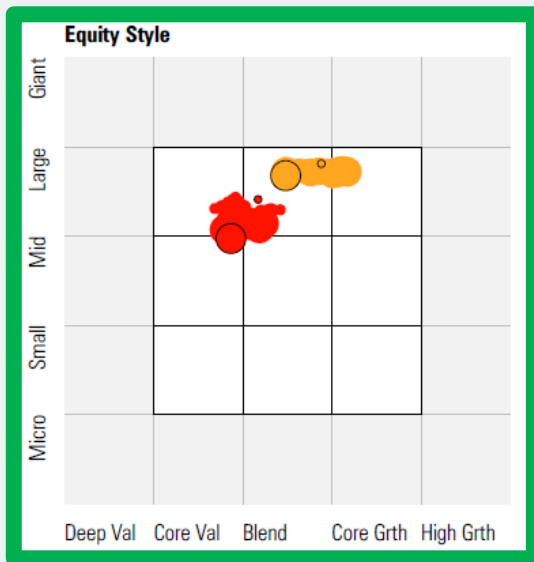
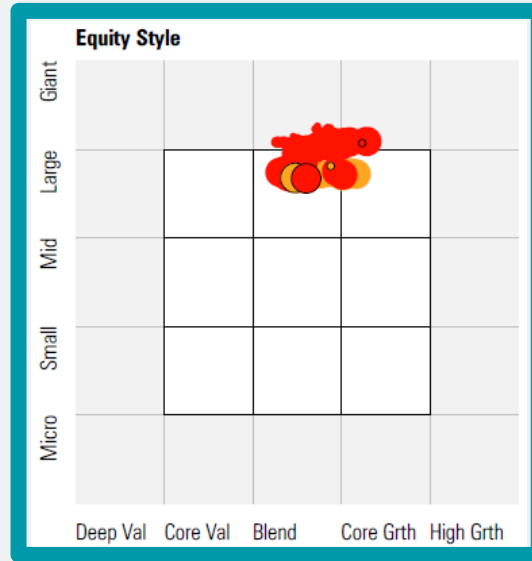
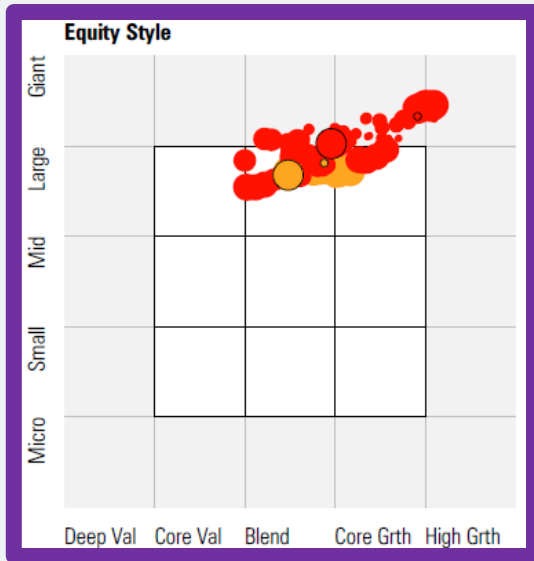
Factors vs.  
Fundamentals

4

Thinking About  
Factors as an  
Allocator

# Some Factor Trivia

# Guess the Factors Being Displayed in Red



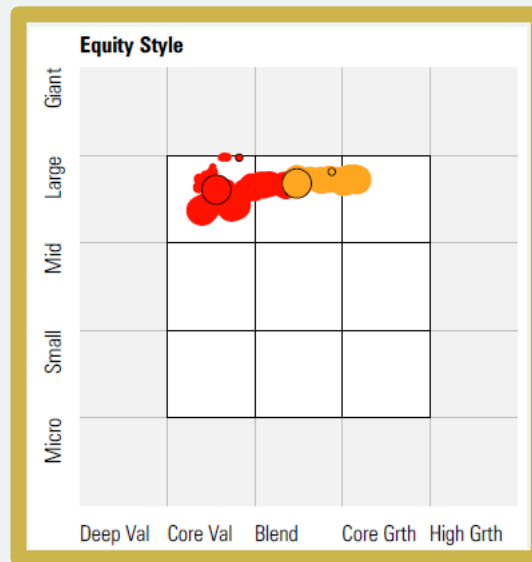
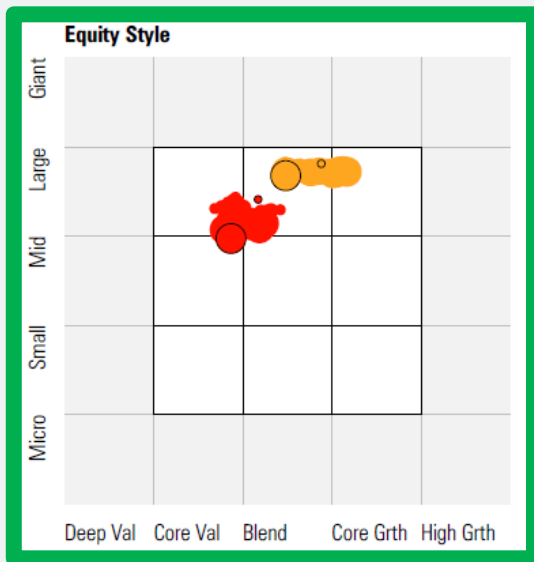
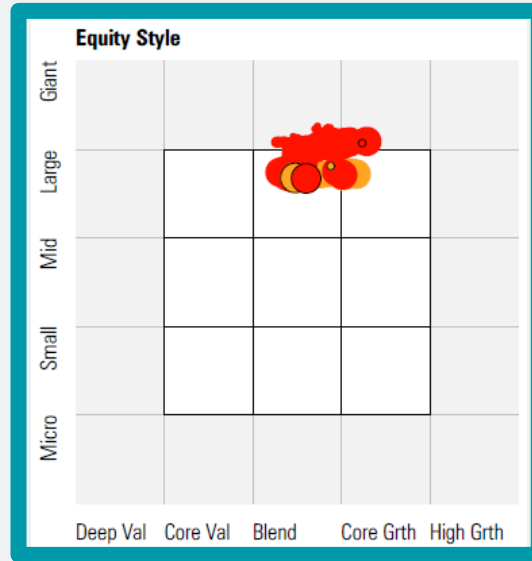
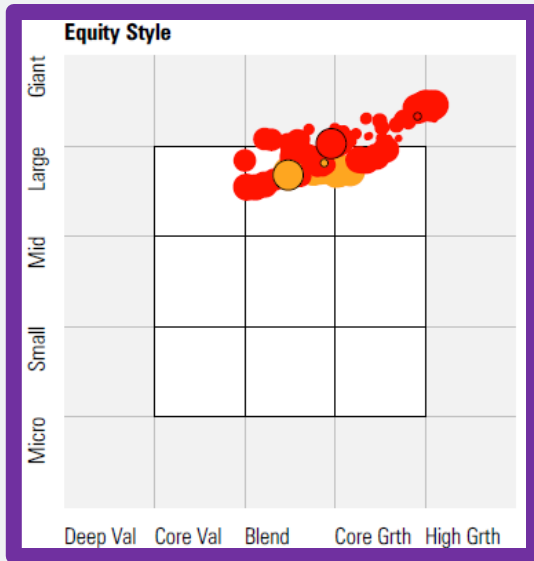
- Momentum
- Low Volatility
- Value
- Quality
- Equal Weight
- Multi-factor

● Russell 3000 Index

Source: Morningstar. Sample data shown for illustrative purposes only.

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# Guess the Factors Being Displayed in Red



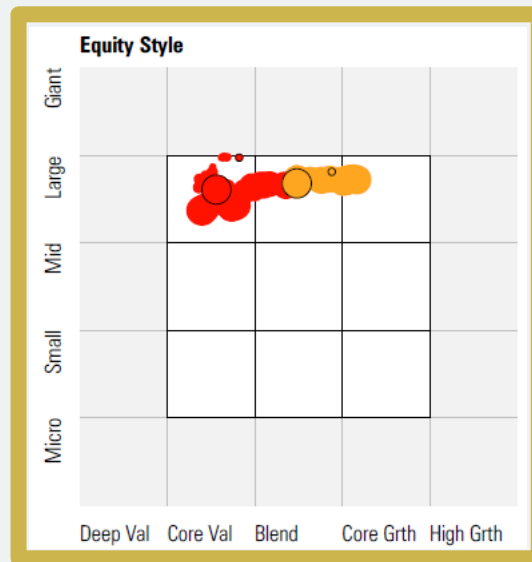
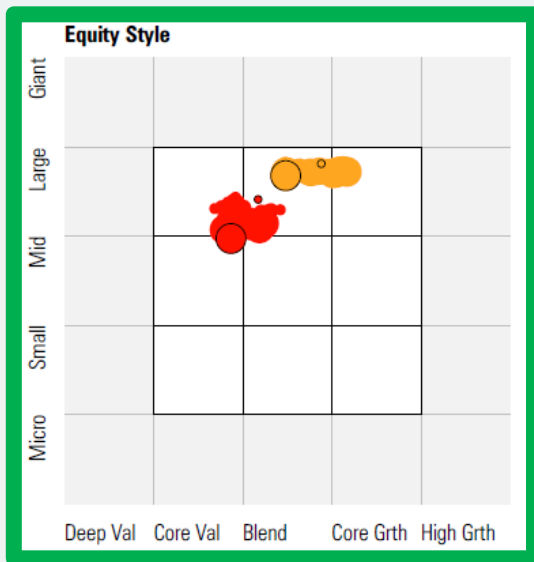
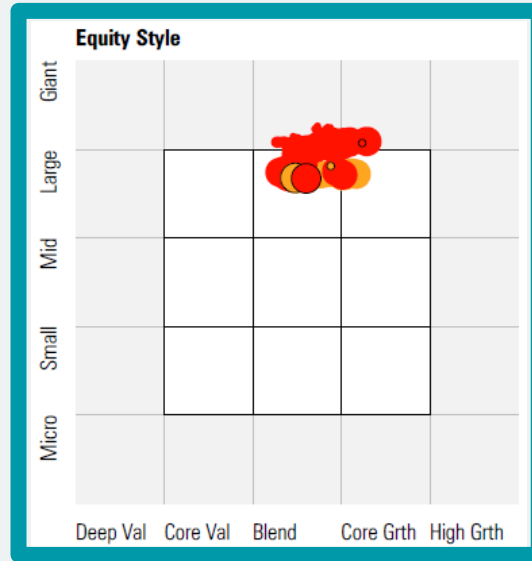
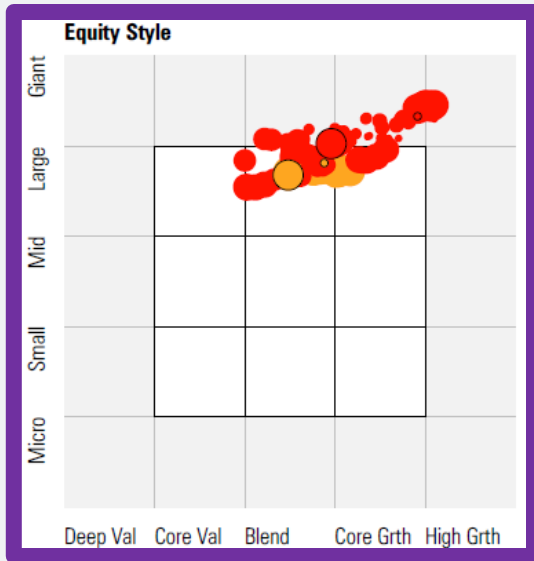
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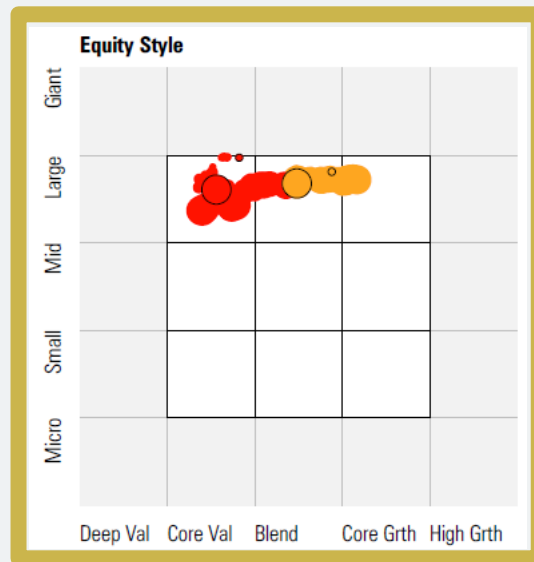
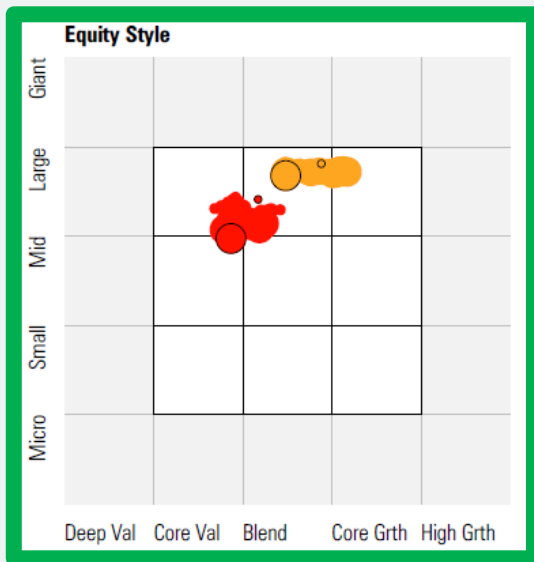
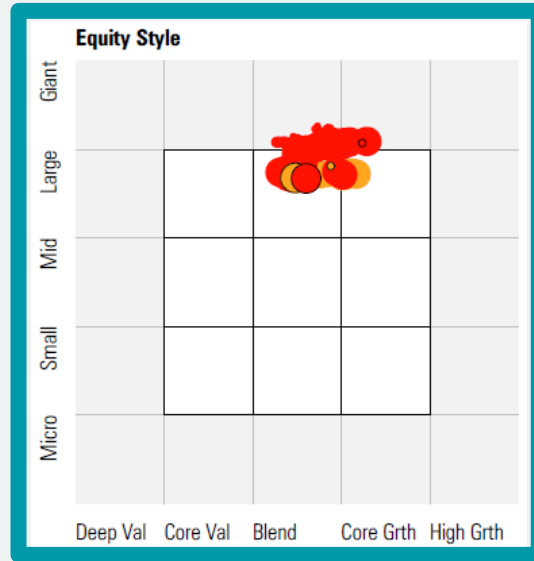
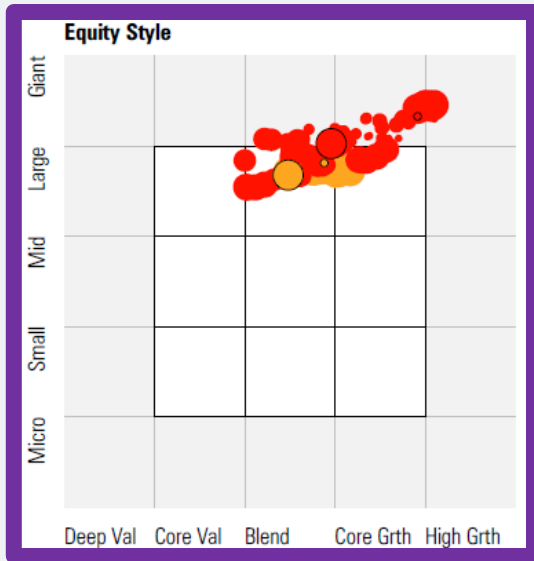
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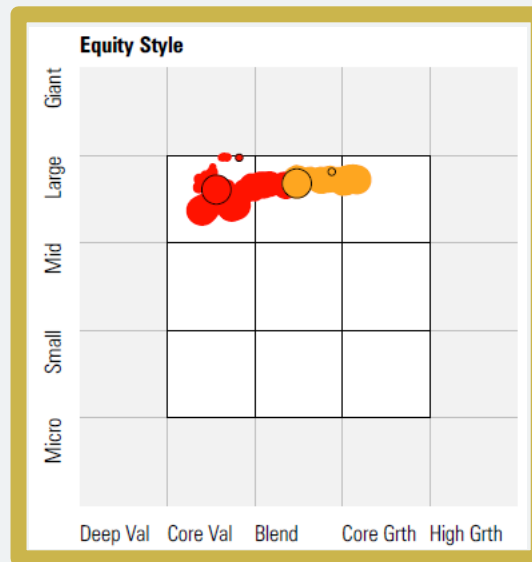
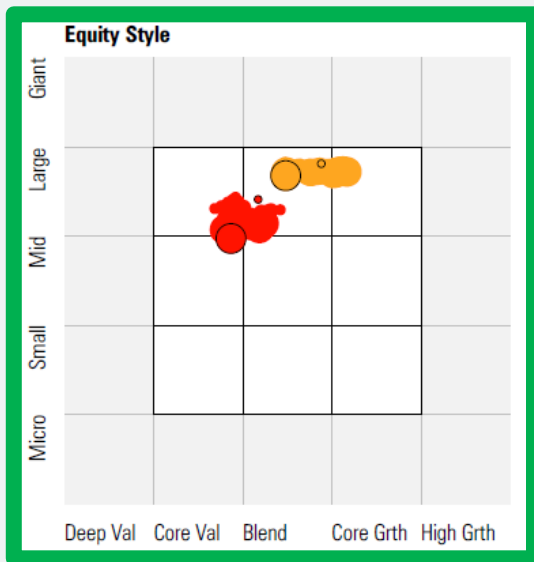
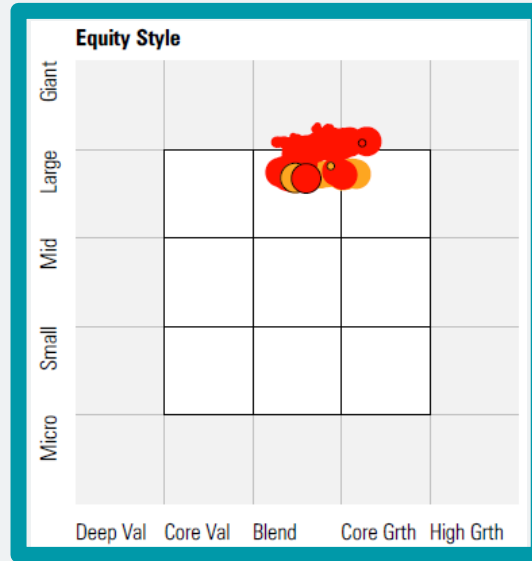
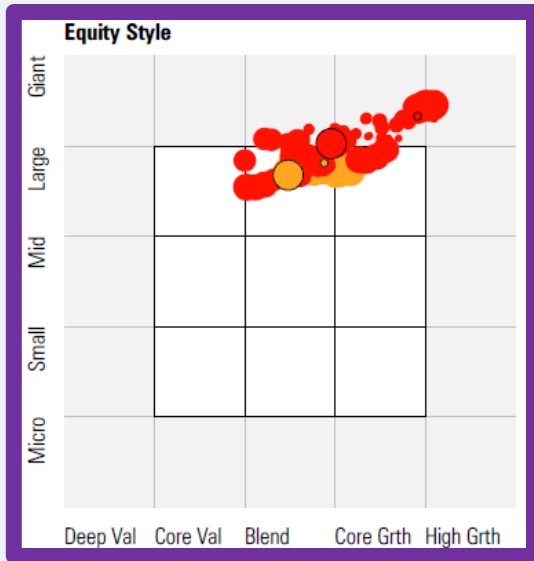
- Momentum
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# Guess the Factors Being Displayed in Red



- Momentum
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● Russell 3000 Index

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# Choosing Factors

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Which of these indexes has the highest active share with the S&P 500 Index?

- a. S&P 500 Value Index
- b. S&P 500 Momentum Index
- c. S&P 500 Quality Index
- d. S&P 500 Equal Weighted Index
- e. S&P 500 Low Volatility Index
- f. S&P 500 Quality Value Momentum Index

# Choosing Factors

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Which of these indexes has the highest active share with the S&P 500 Index?

- a. S&P 500 Value Index
- b. S&P 500 Momentum Index
- c. S&P 500 Quality Index
- d. S&P 500 Equal Weighted Index
- e. S&P 500 Low Volatility Index (81%)**
- f. S&P 500 Quality Value Momentum Index

# Choosing Factors

---

Which of these indexes has the lowest active share with the S&P 500 Index?

- a. S&P 500 Value Index
- b. S&P 500 Momentum Index
- c. S&P 500 Quality Index
- d. S&P 500 Equal Weighted Index
- e. S&P 500 Low Volatility Index
- f. S&P 500 Quality Value Momentum Index

# Choosing Factors

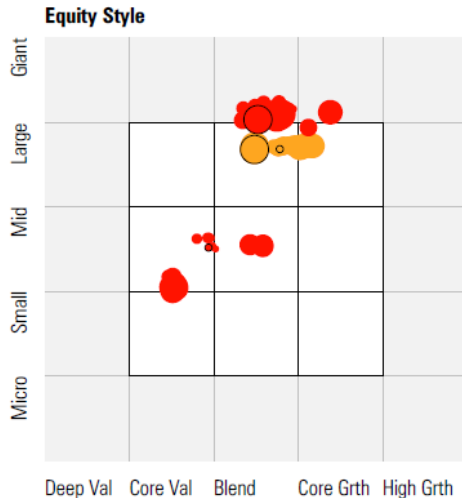
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Which of these indexes has the lowest active share with the S&P 500 Index?

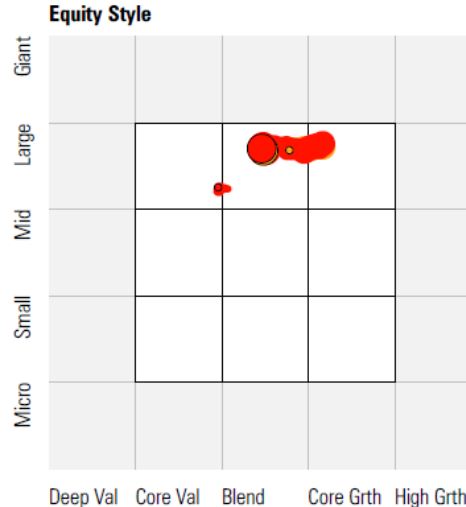
- a. S&P 500 Value Index (37%)
- b. S&P 500 Momentum Index (66%)
- c. S&P 500 Quality Index (72%)
- d. S&P 500 Equal Weighted Index (53%)
- e. S&P 500 Low Volatility Index (81%)
- f. S&P 500 Quality Value Momentum Index (14%)**

# Multi-Factor Faces Similar Labeling Issues

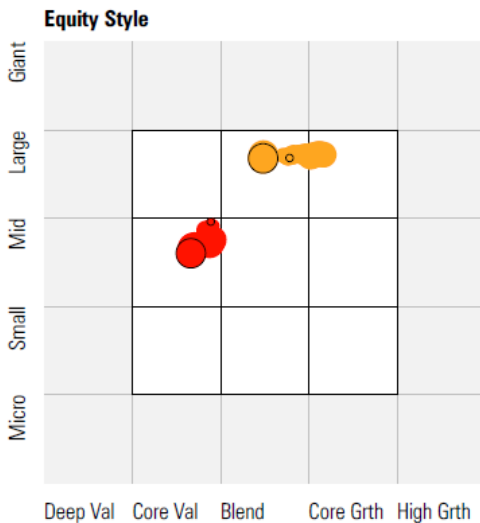
Russell 1000 Dynamic Multifactor Index



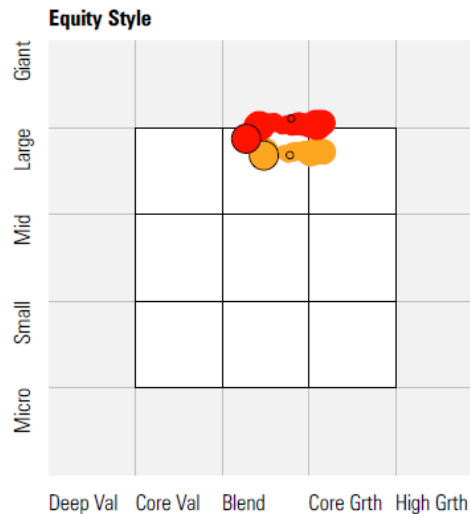
STOXX U.S. Equity Factor Index



JPMorgan Diversified Factor US Equity Index



S&P 500 QVM Top 90% MF Index



These are all holdings-based style trails of multi-factor index-based strategies with large cap core benchmarks.

- Active share versus the Russell 1000 Index ranges from **~20%** to **~70%**
- Number of holdings ranged from **<300** to **>700**
- 2024 turnover ranged from **15%** to **267%**
- Realized annualized tracking error versus the Russell 1000 Index over the last 3 years ranged from **<1.75%** to **>7.5%**

Source: Morningstar. Sample data shown for illustrative purposes only.

# Multi-Factor Strategy

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## Imagine A Two Theme (Value and Quality) Equally Weighted Multifactor Strategy

### Value defined by 4 variables equally weighted:

- Earnings yield (Net Income/MCap),
- Book/Price,
- Free Cash Flow/Price,
- Dividend Yield

### Quality defined by 10 variables equally weighted:

- ROE (Net Income/Book Value)
- Cash Flow ROI
- Free Cash Flows/Sales
- Cash Flows/Interests Paid
- Free Cash Flows/Current Liabilities
- Cash Flow/Total Debt
- Low Volatility
- Change in Accruals
- Balance Sheet Operating Accruals/Total Assets
- Accruals/Net Operating Assets

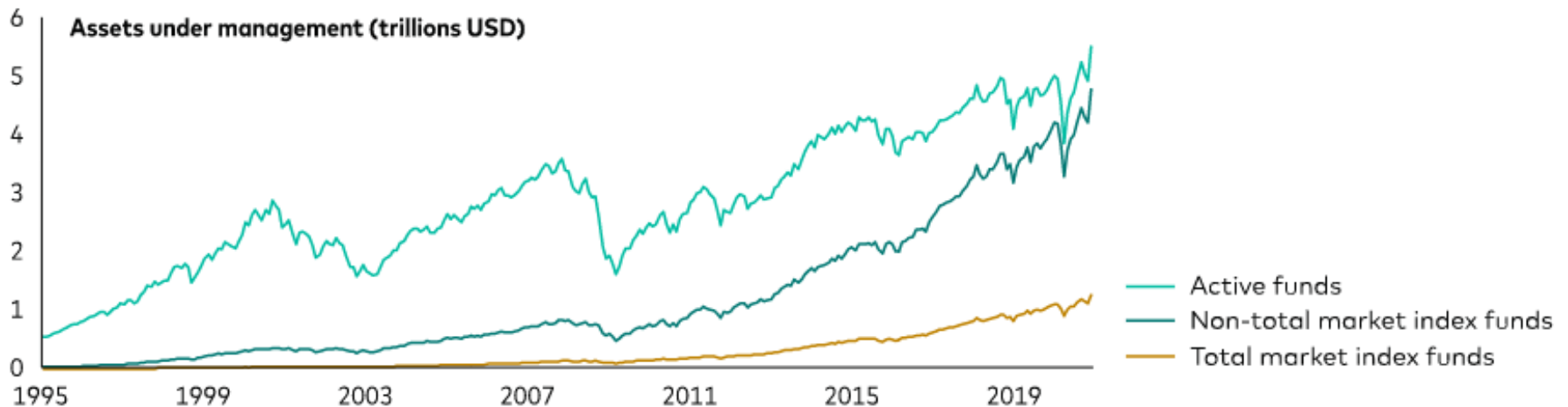
**What is the outcome of this security selection process?**



# Issues in Design and Implementation

# What's Driven the Growth in Indexing?

## Non-total market index funds capture the majority of index fund assets



**Notes:** The chart shows the development of assets under management in the categories of non-total market index funds, total market index funds, and active funds. Time period observed: January 1995 to December 2020.

**Sources:** Vanguard calculations, based on data from Morningstar, Inc.

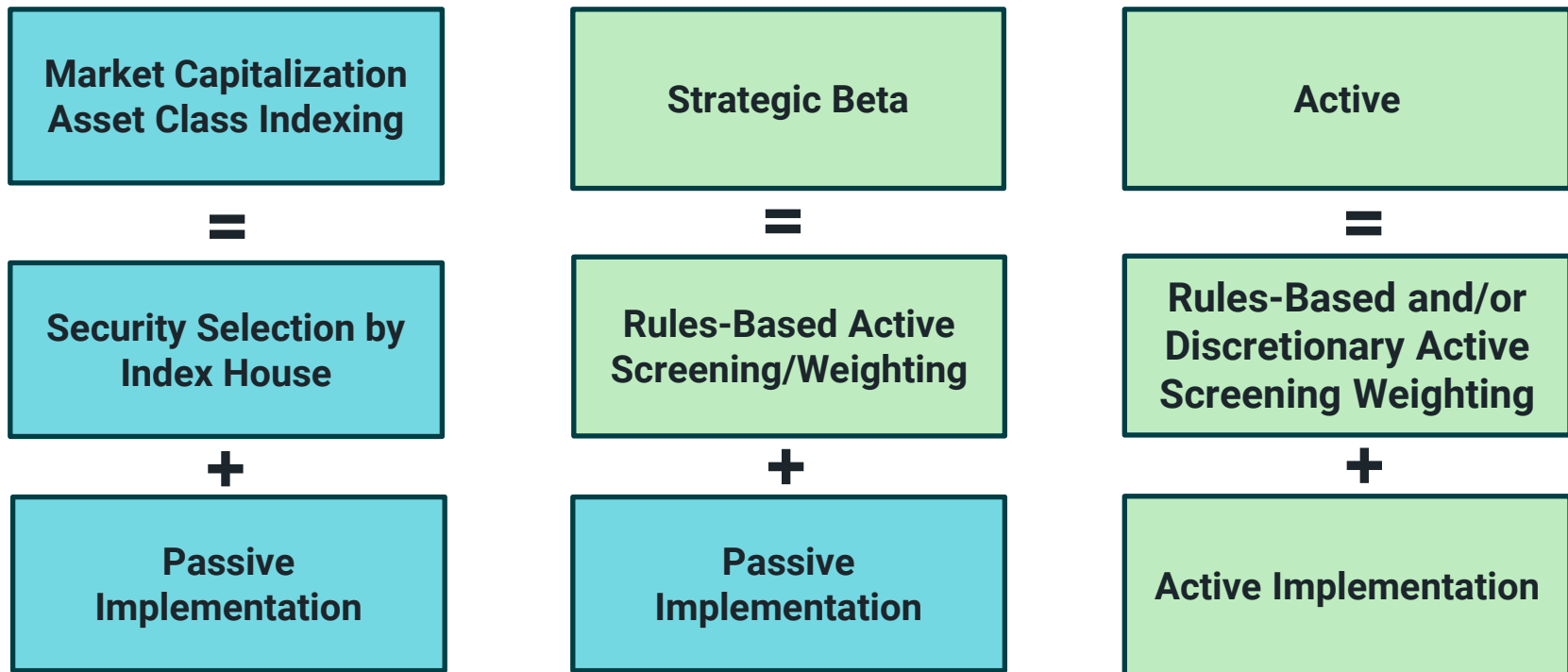
Source: <https://corporate.vanguard.com/content/corporatesite/us/en/corp/articles/new-form-of-active-investing.html>

# What is Truly “Passive”?

In “Truly Passive” there is no security selection

**Market Portfolio =  
Only Truly Passive**

Once we deviate from the market, “someone” is selecting securities



# What's in a Name?

U.S. Large Cap Value Index Returns (%) Ranked from Highest to Lowest (2009-2024)

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
	S&P	Wilshire	Wilshire	S&P	CRSP	Russell	Wilshire	Morningstar	CRSP	CRSP	S&P	Wilshire	CRSP	Morningstar	S&P	CRSP
	Russell	CRSP	CRSP	Russell	Russell	CRSP	CRSP	S&P	Wilshire	Wilshire	Wilshire	Russell	MSCI	CRSP	Morningstar	Wilshire
	CRSP	Russell	Morningstar	CRSP	S&P	Wilshire	Morningstar	Russell	S&P	Morningstar	Russell	CRSP	Russell	S&P	Russell	Russell
	Wilshire	Morningstar	MSCI	Wilshire	Morningstar	S&P	MSCI	CRSP	MSCI	MSCI	CRSP	S&P	S&P	Wilshire	CRSP	Morningstar
	MSCI	S&P	Russell	Morningstar	MSCI	MSCI	S&P	MSCI	Morningstar	Russell	Morningstar	MSCI	Wilshire	MSCI	Wilshire	MSCI
	Morningstar	MSCI	S&P	MSCI	Wilshire	Morningstar	Russell	Wilshire	Russell	S&P	MSCI	Morningstar	Morningstar	Russell	MSCI	S&P
MAX - MIN RETURN																

U.S. Small Cap Value Index Returns (%) Ranked from Highest to Lowest (2009-2024)

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
	Morningstar	CRSP	CRSP	Wilshire	S&P	CRSP	Wilshire	Russell	CRSP	Wilshire	S&P	Wilshire	Morningstar	Morningstar	CRSP	CRSP
	CRSP	Wilshire	S&P	CRSP	CRSP	Morningstar	CRSP	S&P	S&P	CRSP	Wilshire	CRSP	S&P	CRSP	Wilshire	Wilshire
	Wilshire	Morningstar	Morningstar	Morningstar	Morningstar	Wilshire	MSCI	Morningstar	MSCI	S&P	CRSP	Russell	MSCI	MSCI	S&P	Morningstar
	MSCI	S&P	MSCI	S&P	Russell	S&P	S&P	Wilshire	Morningstar	Russell	Russell	S&P	Wilshire	S&P	MSCI	MSCI
	S&P	Russell	Wilshire	Russell	Wilshire	MSCI	Russell	MSCI	Russell	MSCI	MSCI	MSCI	Russell	Wilshire	Russell	Russell
	Russell	MSCI	Russell	MSCI	MSCI	Russell	Morningstar	CRSP	Wilshire	Morningstar	Morningstar	Morningstar	CRSP	Russell	Morningstar	S&P
MAX - MIN RETURN																

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Data over the 15-year period from 1/1/2009-12/31/2024. Source: Morningstar. Return periods greater than one year are annualized. It is not possible to invest directly in an index. Past performance is no guarantee of future results.

# What's in a Name? Answer: Not Enough

U.S. Large Cap Value Index Returns (%) Ranked from Highest to Lowest (2009-2024)

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
S&P	21.18	16.56	3.74	17.68	33.34	13.45	-0.79	20.01	17.16	-5.40	31.93	7.37	26.51	-0.35	22.23	16.00
Russell	19.69	16.06	1.43	17.51	32.53	13.29	-0.86	17.40	16.31	-5.94	27.72	2.80	26.29	-2.01	11.76	15.01
CRSP	18.42	15.51	1.35	16.71	31.99	13.00	-2.13	17.34	15.36	-6.90	26.54	2.26	25.16	-5.22	11.46	14.37
Wilshire	16.98	15.17	0.64	14.56	31.78	12.36	-2.82	16.93	14.42	-7.96	25.85	1.36	24.90	-5.51	9.17	14.10
MSCI	16.91	15.10	0.39	14.06	31.22	11.36	-3.13	15.83	14.25	-8.27	25.53	0.05	24.53	-6.96	9.17	13.55
Morningstar	16.39	13.46	-0.48	13.96	30.24	9.37	-3.83	15.44	13.66	-8.95	24.61	-1.65	23.28	-7.54	8.35	12.29
MAX - MIN RETURN	4.78	3.10	4.22	3.72	3.10	4.08	3.04	4.57	3.49	3.55	7.31	9.01	3.24	7.18	13.88	3.72

U.S. Small Cap Value Index Returns (%) Ranked from Highest to Lowest (2009-2024)

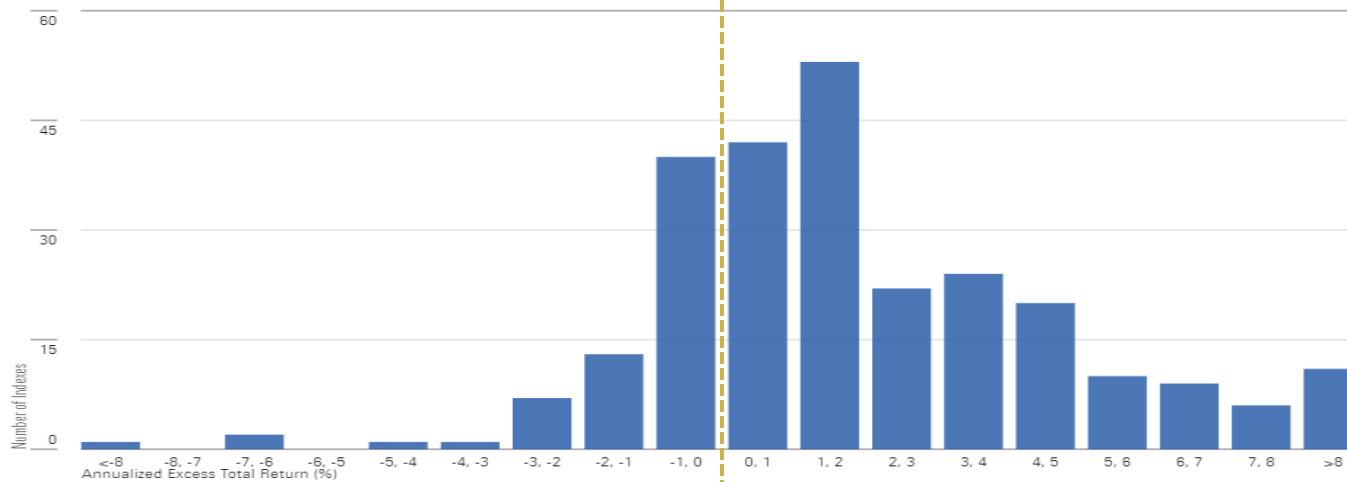
	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Morningstar	40.28	27.18	0.01	21.52	39.98	10.63	-4.36	31.74	11.83	-12.04	24.54	6.16	31.79	-6.60	15.91	12.42
CRSP	37.81	26.76	-1.38	20.50	38.47	10.03	-4.64	31.32	11.51	-12.27	23.08	5.75	30.95	-9.27	15.35	11.51
Wilshire	37.45	25.96	-1.84	18.30	35.71	9.09	-5.89	27.96	8.44	-12.64	22.76	4.63	29.77	-10.33	14.89	9.67
MSCI	29.21	24.72	-4.72	18.21	34.52	7.54	-6.67	27.68	8.40	-12.86	22.39	2.53	29.24	-11.04	14.77	8.82
S&P	22.85	24.50	-5.34	18.05	33.80	6.64	-7.47	26.62	7.84	-13.60	21.27	1.20	28.27	-14.22	14.65	8.05
Russell	20.58	24.21	-5.50	17.69	32.73	4.22	-8.65	24.82	7.42	-16.61	19.96	1.01	28.15	-14.48	14.58	7.56
MAX - MIN RETURN	19.70	2.97	5.51	3.82	7.25	6.41	4.28	6.92	4.41	4.57	4.57	5.16	3.64	7.88	1.33	4.86

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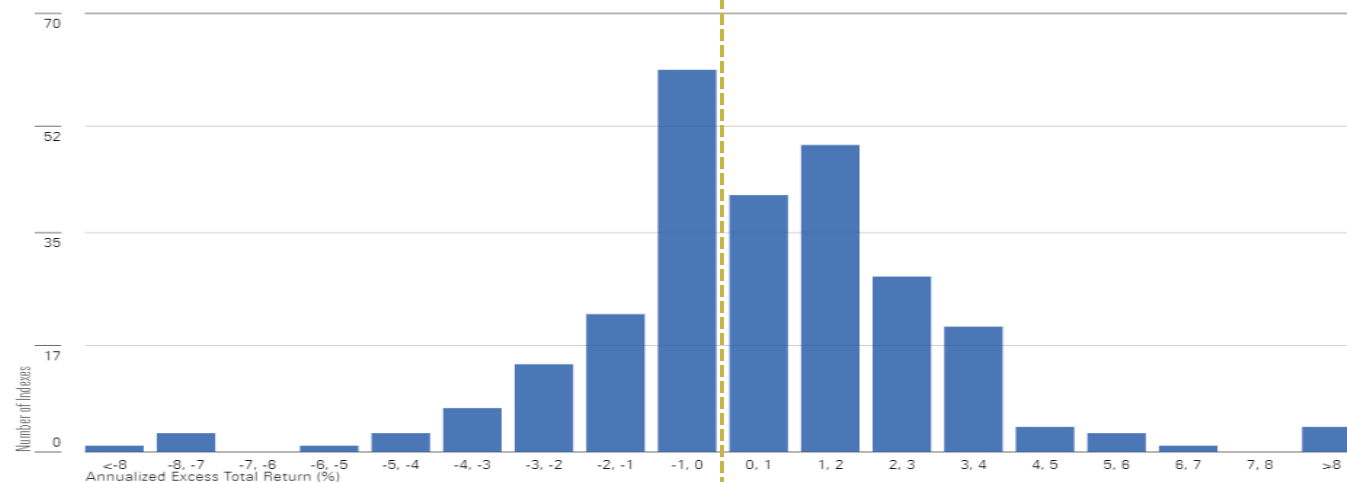
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# Pre-Launch vs. Post-Launch

Index Excess Total Return Prior to Fund Launch



Index Excess Total Return After Fund Launch



Research from Morningstar shows how indexes that index funds are tracking have performed pre-fund launch and post-fund launch.

- **75% of indexes** beat their Morningstar Category Index over the five years prior to the fund launch, with a median outperformance of **140 bps per year**.
- In the five years following launch, those numbers shrank to **57%** and **39 bps per year**.

# Factors vs. Fundamentals

# The Factor Craze – Evolution

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In what year was the first single-factor model developed?

- a. 1949
- b. 1964
- c. 1981
- d. 1993



# The Factor Craze – Evolution

---

In what year was the first single-factor model developed?

- a. 1949
- b. 1964 – CAPM (Sharpe)**
- c. 1981
- d. 1993

# The Factor Craze – Evolution

---

How many factors have been documented today?

- a. 100
- b. 200
- c. 400
- d. 1,000

# The Factor Craze – Evolution

---

How many factors have been documented today?

- a. 100
- b. 200
- c. 400 – *A Census of the Factor Zoo* (Harvey/Liu, 2019)**
- d. 1,000

# 400 Factors...and Counting

---

Data availability has allowed researchers and practitioners to “search” for patterns using historical data

- most of these patterns have no reason to exist – they happened randomly in the past
- Some factors provide benefits (but not increased expected returns), e.g. Low volatility
- Some factors may not be directly implementable but can enhance expected returns, e.g. momentum

**What should investors do to cut through the factor noise?**

See A Census of the Factor Zoo, Harvey/Liu (2019)

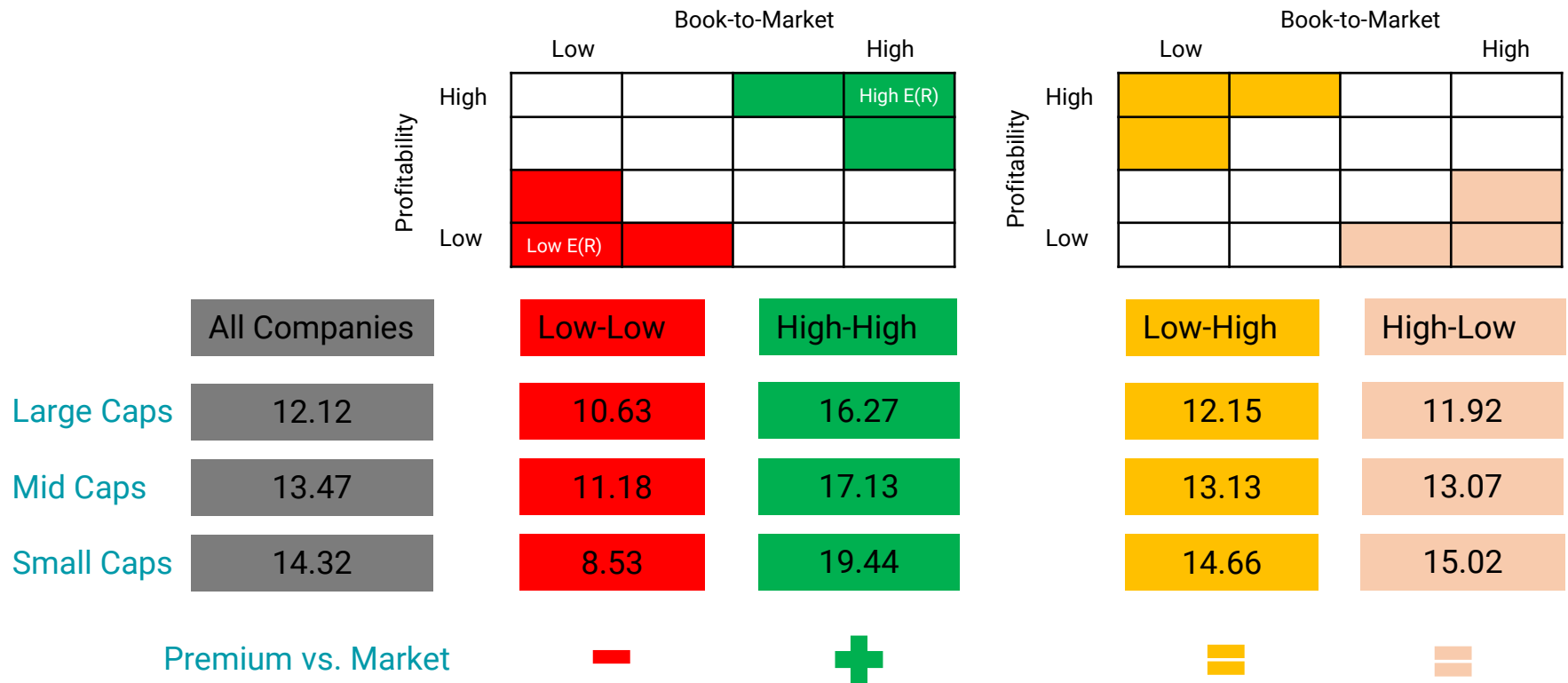
# We Should Consider Valuation

Use the learnings from asset pricing and factor research but within a valuation framework.

<b>Price = Equity + <math>\frac{\text{Profits}}{\text{Discount Rate}}</math></b>	<b><math>\frac{\text{Equity}}{\text{Price}}</math> AND <math>\frac{\text{Profits}}{\text{Equity}}</math></b>
<b>Expected returns (discount rates) are a function of:</b> Prices Current equity Expected profits	<b>Differences in expected returns across securities are captured in valuation ratios</b> <b>Need to define</b> Equity (modified B/M) Profits (cash-based operating profitability)

Goal is to find reliable proxies for equity and profits that incorporate enhancements to have a more robust approach.

# Implications for Expected Returns



Source: Avantis Investors and Sunil Wahal, CRSP/Compustat, U.S. Securities, 1973-2023

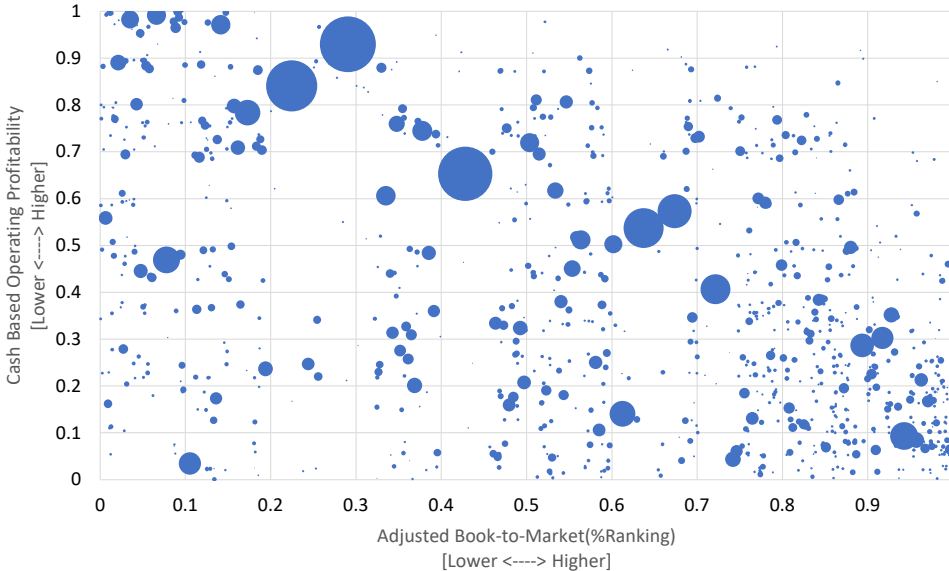
# What Exposure do Indexes and Factors Offer Through The Lens of Fundamentals?

# What Exposure Do Factor Indexes Offer?

## Russell 1000 Index

		Adjusted BtM					
		Low		High			
Cash Based Operating Profitability	High	6.3%	12.2%	1.0%	0.3%	0.1%	19.9%
		4.5%	3.3%	9.0%	2.1%	1.0%	19.9%
		4.1%	0.9%	6.3%	10.8%	2.0%	24.1%
		2.5%	3.2%	3.5%	2.2%	7.1%	18.5%
	Low	2.2%	0.4%	3.2%	4.0%	7.6%	17.5%
		19.7%	20.0%	23.1%	19.5%	17.8%	100.0%

Higher ER 45.7%  
Neutral 25.8%  
Lower ER 28.5%



Source: Avantis Investors, data from Bloomberg as of September 30, 2024

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# What Exposure Do Factor Indexes Offer?

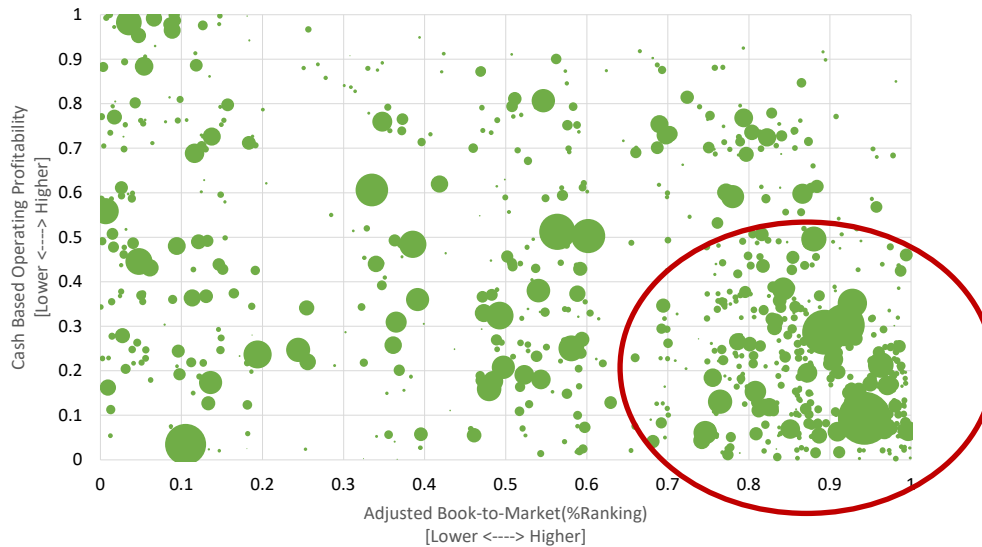
## Russell 1000 Value Index

		Adjusted BtM					
		Low			High		
Cash Based Operating Profitability	High	4.7%	0.3%	1.3%	0.5%	0.1%	6.9%
		2.3%	3.1%	1.4%	3.1%	1.9%	11.8%
		4.9%	1.8%	8.1%	3.1%	4.1%	22.0%
		4.8%	3.3%	5.4%	3.6%	14.7%	31.8%
	Low	4.0%	0.4%	3.9%	3.8%	15.4%	27.5%
		20.7%	8.9%	20.0%	14.1%	36.3%	100.0%

Higher ER	30.4%
Neutral	34.9%
Lower ER	34.6%

## Russell 1000 Index

Higher ER	45.7%
Neutral	25.8%
Lower ER	28.5%



Source: Avantis Investors, data from Bloomberg as of September 30, 2024

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# What Exposure Do Factor Indexes Offer?

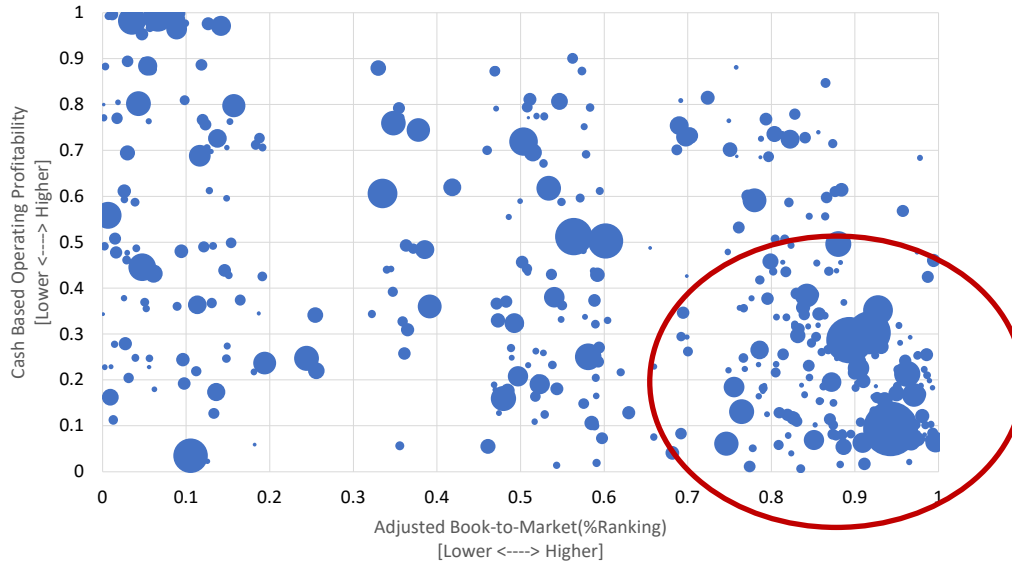
## S&P 500 Value Index

		Adjusted BtM					
		Low				High	
Cash Based Operating Profitability	High	8.2%	0.3%	1.1%	0.3%	0.1%	10.2%
		3.3%	4.0%	3.6%	2.4%	1.9%	15.1%
		5.0%	1.0%	7.6%	3.6%	3.2%	20.3%
		4.2%	3.1%	4.7%	2.8%	15.0%	29.8%
	Low	3.1%	0.1%	3.7%	3.4%	14.4%	24.7%
		23.8%	8.5%	20.7%	12.4%	34.5%	100.0%

Higher ER	31.5%
Neutral	36.9%
Lower ER	31.6%

## Russell 1000 Index

Higher ER	45.7%
Neutral	25.8%
Lower ER	28.5%



Source: Avantis Investors, data from Bloomberg as of September 30, 2024

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# What Exposure Do Factor Indexes Offer?

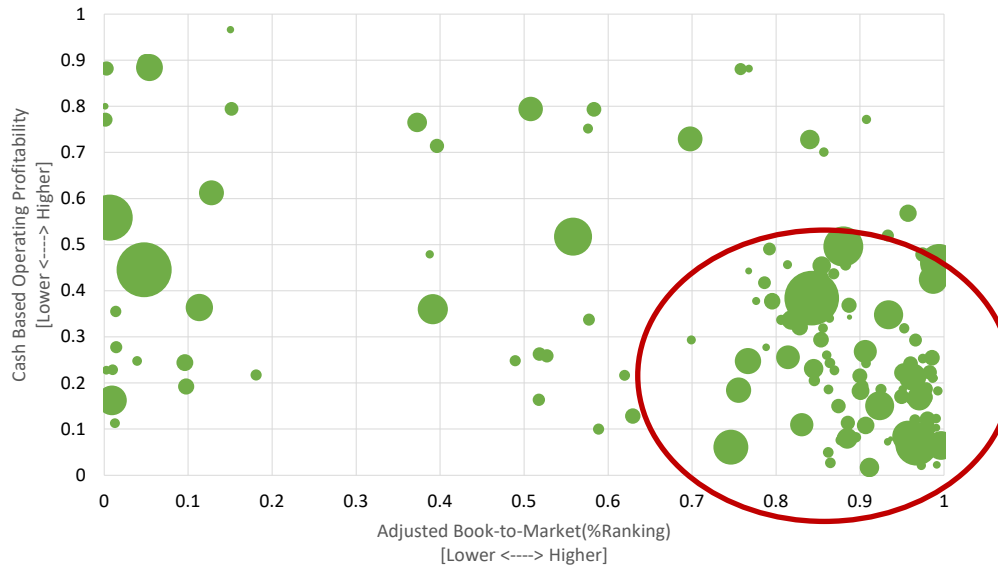
## Value Factor Index

		Adjusted BtM									
		Low		High							
Cash Based Operating Profitability	High	3.1%	-	-	0.4%	-	3.5%	6.7%			
		2.0%	1.6%	0.6%	1.2%	1.1%	27.9%				
		10.5%	0.1%	5.3%	0.8%	11.2%	33.9%				
		4.8%	1.8%	1.3%	3.1%	23.0%	28.1%				
	Low	2.5%	-	0.7%	4.2%	20.8%	22.8%	3.6%	7.9%	9.7%	56.0%

Higher ER	38.3%
Neutral	33.8%
Lower ER	27.9%

## Russell 1000 Index

Higher ER	45.7%
Neutral	25.8%
Lower ER	28.5%

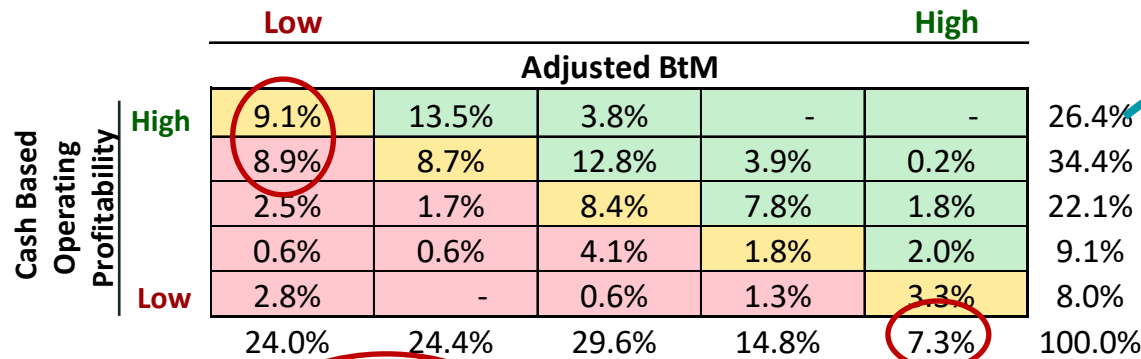


Source: Avantis Investors, data from Bloomberg as of September 30, 2024

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# What Exposure Do Factor Indexes Offer?

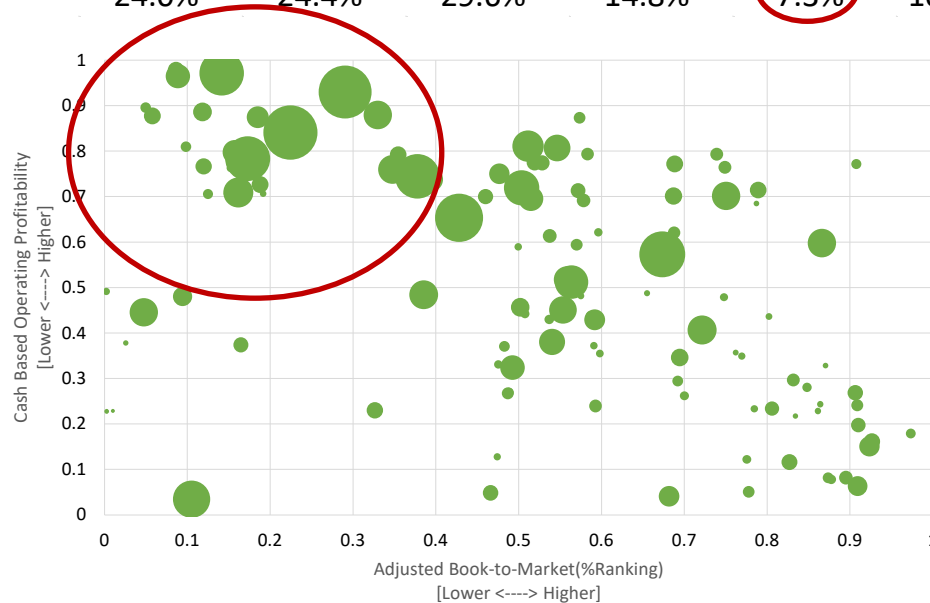
## Quality Factor Index



Higher ER	45.6%
Neutral	31.3%
Lower ER	23.1%

## Russell 1000 Index

Higher ER	45.7%
Neutral	25.8%
Lower ER	28.5%



Source: Avantis Investors, data from Bloomberg as of September 30, 2024

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# What Exposure Do Factor Indexes Offer?

## MSCI World ex USA

		Low	High				
		Adjusted BtM					
Cash Based Operating Profitability	High	8.1%	3.2%	5.5%	1.3%	0.7%	18.9%
		5.7%	6.2%	5.2%	3.4%	1.9%	22.5%
		2.5%	4.8%	5.9%	4.1%	3.1%	20.4%
	Low	2.4%	3.4%	3.3%	5.8%	5.9%	20.7%
		1.3%	2.2%	1.8%	4.6%	7.7%	17.6%
		20.0%	19.9%	21.7%	19.1%	19.3%	100.0%

Higher ER	34.3%
Neutral	33.7%
Lower ER	32.0%

## MSCI World ex USA Value

		Low	High				
		Adjusted BtM					
Cash Based Operating Profitability	High	3.5%	1.3%	6.8%	2.1%	1.1%	14.9%
		2.4%	5.2%	2.4%	4.8%	3.4%	18.2%
		1.0%	0.8%	5.6%	7.3%	5.0%	19.7%
	Low	0.8%	2.8%	3.2%	8.2%	10.1%	25.0%
		1.2%	1.1%	1.1%	5.4%	13.5%	22.2%
		9.0%	11.1%	19.0%	27.8%	33.1%	100.0%

Higher ER	41.6%
Neutral	29.7%
Lower ER	28.8%

Source: Avantis Investors, data from Bloomberg as of September 30, 2024

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# What Issues Do Factor Indexes Face?

Let's see the effects of deviating from the market

## U.S. Companies Sorted by Profitability and Book-to-Price

		Adjusted Book-to-Price					
		Low		High			
Cash-Based Operating Profitability	High	6.4%	11.7%	1.1%	0.4%	0.1%	19.7%
		4.4%	3.4%	8.8%	2.2%	1.0%	19.8%
		4.0%	0.9%	6.4%	10.6%	2.1%	23.9%
	Low	2.5%	3.2%	3.5%	2.4%	7.2%	18.8%
		2.2%	0.6%	3.3%	4.0%	7.6%	17.8%
		19.6%	19.8%	23.1%	19.5%	18.0%	100.0%

Source: Avantis, Bloomberg, U.S. companies represented by the Russell 3000 Index, September 30, 2024

# What Issues Do Factor Indexes Face?

Shifting an allocation towards high B/P produces a shift to companies with low profitability.

## U.S. Companies Sorted by Profitability and Book-to-Price

		Adjusted Book-to-Price				
		Low				High
Cash-Based Operating Profitability	High	6.4%	11.7%	1.1%	0.4%	0.1%
	4.4%	3.4%	8.8%	2.2%	1.0%	
	4.0%	0.9%	6.4%	10.6%	2.1%	
	2.5%	3.2%	3.5%	2.4%	7.2%	
	Low	2.2%	0.6%	3.3%	4.0%	7.6%

Companies with High B/P tend to have Low Profitability

High Prof	0.6%
	5.7%
	11.4%
	<b>39.9%</b>
Low Prof	<b>42.4%</b>

Searching for a B/P premium, as suggested by the factor, produces a negative profitability premium.

Source: Avantis, Bloomberg, U.S. companies represented by the Russell 3000 Index, September 30, 2024

# What Issues Do Factor Indexes Face?

Shifting an allocation towards high profitability produces a shift to companies with low B/P.

Companies with High Prof tend to have Low B/P

Low B/P			High B/P	
32.3%	59.5%	5.7%	2.0%	0.5%

## U.S. Companies Sorted by Profitability and Book-to-Price

		Adjusted Book-to-Price				
		Low				High
Cash-Based Operating Profitability	High	6.4%	11.7%	1.1%	0.4%	0.1%
		4.4%	3.4%	8.8%	2.2%	1.0%
		4.0%	0.9%	6.4%	10.6%	2.1%
		2.5%	3.2%	3.5%	2.4%	7.2%
	Low	2.2%	0.6%	3.3%	4.0%	7.6%

Searching for a profitability premium, as suggested by the factor, produces a negative B/P premium.

Source: Avantis, Bloomberg, U.S. companies represented by the Russell 3000 Index, September 30, 2024



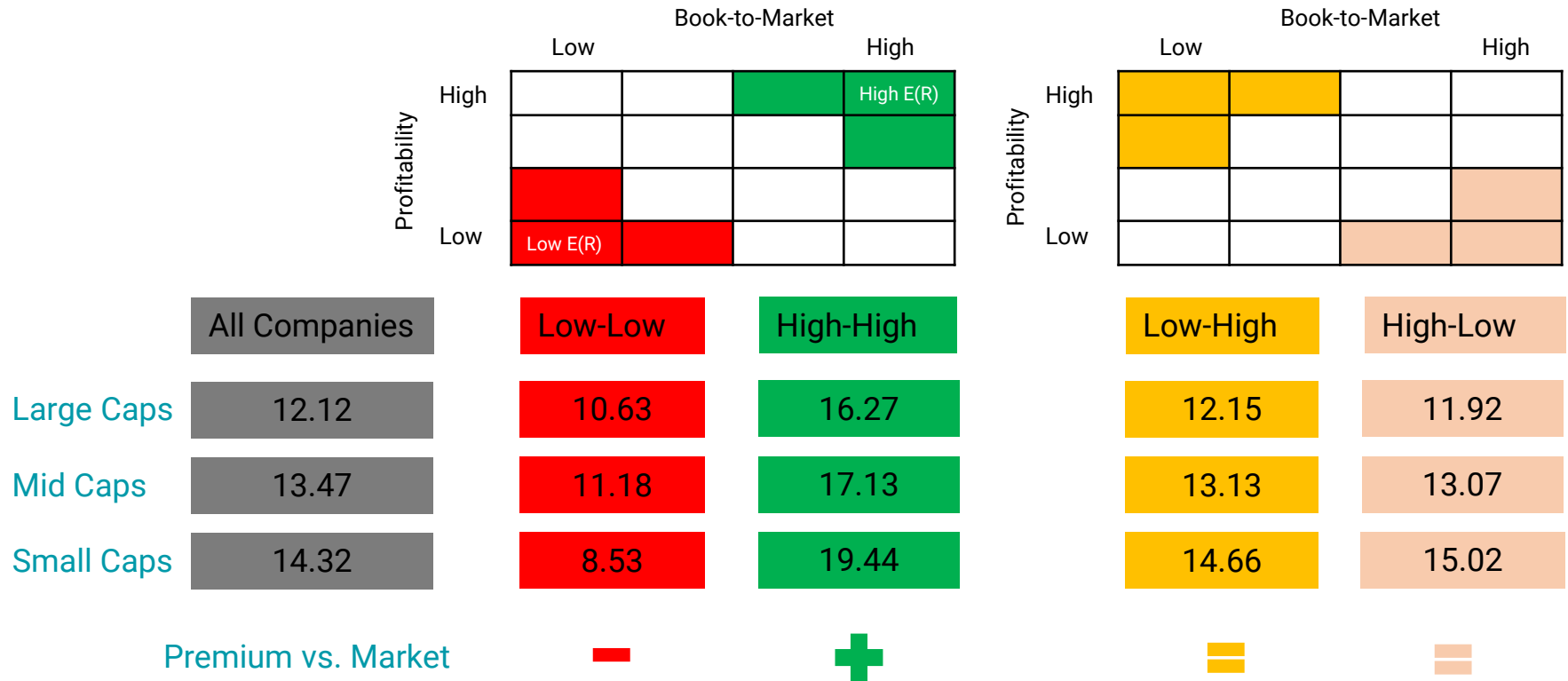
# Choosing Factors

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- The creation of factor indexes and smart/strategic beta strategies tracking factor indexes increased the number of tools available to implement systematic factor tilts into asset allocations
- Many single factor indexes can run into similar challenges of style-based indexes
- Single and multi-factor strategies can become too “factor focused”, ignoring interaction effects and sacrificing diversification and other risk management principles unnecessarily

# Implications for Asset Allocators

# Implications for Expected Returns



Source: Avantis Investors and Sunil Wahal, CRSP/Compustat, U.S. Securities, 1973-2023

# Implications for Asset Allocation

Expectations from empirical evidence based on the valuation framework.

## Exclude/Underweight to Increase Expected Returns

High price (low BtM) despite low profitability implies a low discount rate.

High price (low BtM) due to high profitability. No expectations of high discount rate or high expected returns.

		Book-to-Market	
		Low	High
Profitability	High		High E(R)
	Low	Low E(R)	

## Select/Overweight to Increase Expected Returns

Low price (high BtM) despite high profitability implies a high discount rate.

		Book-to-Market	
		Low	High
Profitability	High		
	Low		

Low price (high BtM) due to low profitability, not a high discount rate. No expectations of high expected returns.

# Thinking Beyond Factors and Indexes

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Financial Science and Research on Asset Pricing and Factors taught us:

Certain stock characteristics are associated with premiums

Premiums can be linked to valuations

To create better portfolios:

We do not need the factors

*factors are just one possible implementation of a concept*

We need the underlying concepts we learned from research and their interactions

Bassu (1977), Stattman (1980), Banz (1981), Rosenberg (1985), Bhandari (1988)

# Questions?

# Appendix

# Disclosures

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Expected Returns: Valuation theory shows that the expected return of a stock is a function of its current price, its book equity (assets minus liabilities) and expected future profits, and that the expected return of a bond is a function of its current yield and its expected capital appreciation (depreciation). We use information in current market prices and company financials to identify differences in expected returns among securities, seeking to overweight securities with higher expected returns based on this current market information. Actual returns may be different than expected returns, and there is no guarantee that the strategy will be successful.

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